# TRANSFORMING THE CUSTOMER EXPERIENCE



STELLMNTIS

# **Carlos Tavares**

# Chief Executive Officer Stellantis



# Young Liu

Chairman Foxconn



# MobileDrive

Developing Breakthrough Digital Cockpits and Personalized Connected Services

# **Yves Bonnefont**

Chief Software Officer Stellantis



# **Digital by Design**

a customer-centric software leader



attractive & fluid customer experience leverage smart data & Al forever up-to-date vehicles & services with monitization opportunities



#### EXPERIENCE & COMPETITIVENESS

#### **OPEN, FUTURE PROOF DESIGN**



CUSTOMER FOCUSED

intuitive and reactive personalized updatable and upgradable



CONSUMER DIGITAL LIFE

off and on-board seamless experience apps and open ecosystem intelligent assistant e-mobility



SCALABLE TECH

biometric recognition artificial intelligence distant command augmented reality smart infotainment



#### VEHICLE MANAGEMENT

sharing and digital access over-the-air functions monitoring and predictive maintenance

#### CUSTOMER CENTRIC TRUE TO BRAND DNA

### Agreement

- Supplier of infotainment cockpit solutions for Stellantis and other auto industry companies
- JV will operate as a tier-one supplier with arm's length agreement
- 50/50 voting rights
- Contributions mainly in kind
- Comprised of highly trained and experienced software engineers

# Calvin Chih

# Chief Executive Officer FIH



### Integration of Excellence



#### Automotive Experience

- 100+ years of building iconic vehicles across 14 brands
- Global planning, development, manufacturing and service expertise, with well-established supplier network

#### Advanced Design and Integration

- Acoustic, sound processing, simulation tools, display, voice recognition
- Connectivity, Cockpit and Infotainment Innovations

**Regulation and Specification Know-How** 

# FOXCONN

#### **Smart Device Experience**

• 15+ years of product development

#### System Software and Application

• 10+ years of mobile application development

#### **Cloud Service and Big Data**

- Internet service platform with over 30 million users is generating recurring revenue
   Al Algorithm
- Cutting-edge AI tech jointly developed with academia



Quality

#### **Competitive Cost**

# FAST EXECUTION SPEED

# Personalized and Geographically Localized Services are Primary Focus for Consumers

#### **Smart Infotainment**



#### Context-Aware Personalized Recommendations



- Real-time scenarios
- Driver/Passenger behavior
  analysis
- User profile analysis
- Personalized recommendations

- Content streaming
- Navigation
- Vehicle information query
- Emergency assistance

Seamless UX between smartphones and smart cockpit:

- Data integration
- Hardware integration
- Control integration
- Service integration

### **Execution Focus**

Personalization, Regional Requirement Development, Time to Market

### Occupant Centric and Cloud Based Ecosystem to Enrich Automobile Centric Lifestyle

#### Electronic Cockpit

### Smart Cockpit

### Third Living Space



#### Traditional cockpit:

Decentralized and independent

#### **Electronic cockpit:**

Centralized and integrated



- Biometric technology
- Multi-screen interactive technology
- Voice and gesture interaction
- AR navigation experience



- Immersive experience
- Mobile conference
- Family entertainment
- Car to X navigation
- IoT smart interaction

### **Execution Focus**

Cyber Security, Hosting Third-Party Apps, Big Data Analysis







# STELLANTIS

# Thank You

#### STELLANTIS FORWARD-LOOKING STATEMENTS

This communication contains forward-looking statements. In particular, these forward-looking statements include statements regarding future financial performance and the expectations of the combined group (the "Group") resulting from the merger of FCA and Groupe PSA as to the achievement of certain targeted metrics at any future date or for any future period are forward-looking statements. These statements may include terms such as "may", "will", "expect", "could", "should", "intend", "estimate", "anticipate", "believe", "remain", "on track", "design", "target", "objective", "goal", "forecast", "projection", "outlook", "prospects", "plan", or similar terms. Forward-looking statements are not guarantees of future performance. Rather, they are based on the Group's current state of knowledge, future expectations and projections about future events and are by their nature, subject to inherent risks and uncertainties. They relate to events and depend on circumstances that may or may not occur or exist in the future and, as such, undue reliance should not be placed on them.

Actual results may differ materially from those expressed in forward-looking statements as a result of a variety of factors, including: the impact of the COVID-19 pandemic, the ability of the Group to launch new products successfully and to maintain vehicle shipment volumes; changes in the global financial markets, general economic environment and changes in demand for automotive products, which is subject to cyclicality; changes in local economic and political conditions, changes in trade policy and the imposition of global and regional tariffs or tariffs targeted to the automotive industry, the enactment of tax reforms or other changes in tax laws and regulations; the Group's ability to expand certain of its brands globally; its ability to offer innovative, attractive products; its ability to develop, manufacture and sell vehicles with advanced features including enhanced electrification, connectivity and autonomous-driving characteristics; various types of claims, lawsuits, governmental investigations and other contingencies, including product liability and warranty claims and environmental claims, investigations and lawsuits; material operating expenditures in relation to compliance with environmental, health and safety regulations; the intense level of competition in the automotive industry, which may increase due to consolidation; exposure to shortfalls in the funding of the Group's defined benefit pension plans; the ability to provide or arrange for access to adequate financing for dealers and retail customers and associated risks related to the establishment and operations of financial services companies; the ability to access funding to execute the Group's business plans and improve their businesses, financial condition and results of operations; a significant malfunction, disruption or security breach compromising information technology systems or the electronic control systems contained in the Group's vehicles; the Group's ability to realize anticipated benefits from joint venture arrangements; disruptions arising from political, social and economic instability; risks associated with our relationships with employees, dealers and suppliers; increases in costs, disruptions of supply or shortages of raw materials; developments in labor and industrial relations and developments in applicable labor laws; exchange rate fluctuations, interest rate changes, credit risk and other market risks; political and civil unrest; earthquakes or other disasters; the risk that the operations of Groupe PSA and FCA will not be integrated successfully and other risks and uncertainties.

Any forward-looking statements contained in this communication speak only as of the date of this document and the Group disclaims any obligation to update or revise publicly forward-looking statements. Further information concerning the Group and its businesses, including factors that could materially affect the Group's financial results, are included in FCA's reports and filings with the U.S. Securities and Exchange Commission (including the registration statement on Form F-4 that was declared effective by the SEC on November 20, 2020), the AFM and CONSOB and PSA's filings with the AMF.