

Date : December 5, 2023

## Hon Hai Precision Industry Co., Ltd.

### Unaudited Consolidated Monthly Revenue Report for November 2023

Revenue (NT\$ MN)	2023	MoM	2022	YoY
January	660,363	4.93%	445,750	48.15%
February	402,035	(39.12%)	455,025	(11.65%)
March	400,293	(0.43%)	507,395	(21.11%)
April	429,219	7.23%	486,464	(11.77%)
May	450,726	5.01%	497,775	(9.45%)
June	422,775	(6.20%)	526,196	(19.65%)
July	469,234	10.99%	475,099	(1.23%)
August	412,839	(12.02%)	448,907	(8.03%)
September	660,740	60.05%	822,323	(19.65%)
October	741,200	12.20%	776,576	(4.56%)
November	650,021	(12.30%)	551,092	17.95%
YTD	5,699,447	--	5,992,602	(4.89%)

Time	Basis	Four major Products Performance
November 2023	MoM	Components and Other Products > Computing Products > Cloud and Networking Products > Smart Consumer Electronics
	YoY	Smart Consumer Electronics > Components and Other Products > Computing Products > Cloud and Networking Products
2023 YTD	YoY	Components and Other Products > Smart Consumer Electronics > Cloud and Networking Products > Computing Products

Note: "growth" in red, "decline" in green

**November 2023** Monthly Revenue Overview

1. The Company reported unaudited consolidated revenue of NT\$ 650.0 billion for November 2023, down 12.30% MoM but up 17.95% YoY. It was the second highest for the same period (November 2020 ranked the highest with NT\$ 681.4 billion).
2. Cumulative revenue in the first eleven months of 2023 was NT\$ 5,699.4 billion, down 4.89% YoY. It was the second highest for the same period (first eleven months of 2022 ranked the highest with NT\$ 5,992.6 billion).

**November 2023** Revenue Performance by Segments

1. In November 2023, revenue was NT\$ 650.0 billion, down 12.30% MoM, with slight declines across four major products. Performance detailed by each product segment as below:
  - (1) **Components and Other Products:** As customers' stocked up ahead of holiday season in October, revenue declined MoM in November due to high base.
  - (2) **Computing Products:** As customers' stocked up ahead of holiday season in October, revenue declined MoM in November due to high base.
  - (3) **Cloud and Networking Products:** Due to clients' conservative pull-in, revenue in November fell slightly MoM.
  - (4) **Smart Consumer Electronics Products:** As new product pull-in demand and customers' stocked up ahead of holiday season in October, revenue in November slightly declined MoM.
2. Revenue in November 2023 was up 17.95% YoY. Revenue in Smart Consumer Electronics Products as well as Components and Other Products showed strong growth YoY, while Computing Products as well as Cloud and Networking Products slightly declined YoY. Revenue performance detailed as below:
  - (1) **Smart Consumer Electronics Products:** Due to a low base as shipments a year ago were impacted by the pandemic in Zhengzhou, revenue showed strong growth YoY in November.
  - (2) **Components and Other Products:** Due to increasing allocations in Smart Consumer Electronics Products and rising shipment in auto components, revenue in November showed strong growth YoY.

- (3) **Computing Products:** Due to PC market demand slowing, revenue in November declined slightly YoY.
- (4) **Cloud and Networking Products:** Revenue in November declined slightly YoY with conservative customer pull-in.

### November 2023 Cumulative Revenue Performance by Segments

Cumulative revenue in the first eleven months of 2023 was NT\$ 5,699.4 billion, down 4.89% YoY. Components and Other Products and Smart Consumer Electronics were flattish, while Cloud and Networking Products, as well as Computing Products showed slight declines YoY. Revenue performance detailed by each product segment as below:

- (1) **Components and Other Products:** Smart Consumer Electronics related components and auto components shipments increased, however cumulative revenue was flattish YoY due to a decrease in non-core business.
- (2) **Smart Consumer Electronics Products:** Cumulative revenue in the first eleven months was flattish YoY due to high base.
- (3) **Cloud and Networking Products:** Cumulative revenue experienced a slight decline YoY due to conservative customer pull-in.
- (4) **Computing Products:** Due to PC market demand slowing, cumulative revenue slightly declined YoY.

### 2023 Q4 Business Outlook

The second half of the year is the traditional peak season for the ICT industry. Revenue performance in the first two months of the fourth quarter has been slightly higher than expected. Therefore, the outlook for the fourth quarter should be better than the original guidance for "significant growth".

### Hon Hai Upcoming Events

**January 05, 2024 : Monthly Revenue Report for December 2023**

The revenue report has been translated into English from the original Chinese version. In the event of any discrepancy in the interpretation of the two versions, the Chinese version shall prevail.

The revenue figures above were submitted to the Taiwan Stock Exchange, but not reviewed or audited by a CPA.

The information above may contain certain forward-looking statements. Such forward-looking statements are not fact but only reflect the Company's estimates and expectations and are subject to inherent risks and uncertainties that could cause actual results to differ materially from such statements.

The Business Outlook or forward-looking statements above reflects the Company's expectations as of now and is subject to change after this date. Unless required by applicable law, the Company undertakes no obligation to update any such information.