

Hon Hai Precision Industry Co., Ltd.

Unaudited Consolidated Monthly Revenue Report for November 2022

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Revenue (NT\$ MN)	2022	MoM	2021	YoY
January	445,750	(37.88%)	500,218	(10.89%)
February	455,025	2.08%	401,893	13.22%
March	507,395	11.51%	441,217	15.00%
April	486,464	(4.13%)	500,491	(2.80%)
May	497,775	2.33%	455,034	9.39%
June	526,196	5.71%	401,617	31.02%
July	475,099	(9.71%)	418,015	13.66%
August	448,906	(5.51%)	400,049	12.21%
September	822,323	83.18%	585,731	40.39%
October	776,576	(5.56%)	550,891	40.97%
November	551,092	(29.04%)	621,714	(11.36%)
YTD	5,992,602	--	5,276,870	13.56%

November 2022 Monthly Revenue Overview

- The Company reported unaudited consolidated revenue of NT\$ 551.1 billion for November 2022, down 29.04% MoM and 11.36% YoY. Due to production gradually entering off-peak seasonality and a portion of shipments being impacted by the epidemic in Zhengzhou, revenue in November declined MoM. However, the MoM decline was roughly in line with the company's expectations.
- Cumulative revenue in the first eleven months of 2022 was NT\$ 5,992.6 billion, up 13.56% YoY to a fresh record high for the same period (first eleven months of 2021 ranked 2nd with NT\$ 5,276.9 billion).

November 2022 Revenue Performance by Segments

1. **In November 2022, revenue was NT\$ 551.1 billion for November 2022, down 29.04% MoM. Components and Other Products delivered positive growth. Smart Consumer Electronics Products, Cloud and Networking Products, and Computing Products all declined MoM. Revenue performance detailed by each product segment as below:**
 - (1) **Components and Other Products:** With increasing shipments in components, revenue in November delivered MoM growth.
 - (2) **Smart Consumer Electronics Products:** Revenue in November declined MoM due to production gradually entering off-peak seasonality and a portion of shipments being impacted by the epidemic in Zhengzhou.
 - (3) **Cloud and Networking Products:** Due to strong pull-in in October leading to high comparison base, revenue in November declined MoM.
 - (4) **Computing Products:** Because of new product launch in October leading to high comparison base, revenue in November declined slightly MoM.

2. **Revenue in November 2022 was down 11.36% YoY. Growth in Computing Products and Cloud and Networking Products continued, while Smart Consumer Electronics as well as Components and Other Products declined YoY. Revenue performance detailed by each product segment as below:**
 - (1) **Computing Products:** Thanks to new product launch in October and better components supply, revenue in November delivered double-digit growth.
 - (2) **Cloud and Networking Products:** With strong server demand, revenue showed YoY growth.
 - (3) **Smart Consumer Electronics Products:** Due to production gradually entering off-peak seasonality and a portion of shipments being impacted by the epidemic in Zhengzhou, revenue in November showed YoY decline.
 - (4) **Components and Other Products:** Due to a decrease in non-core business, revenue in November declined YoY.

November 2022 Cumulative Revenue Performance by Segments

Cumulative revenue in the first eleven months of 2022 was NT\$ 5,992.6 billion, up 13.56% YoY. Four major Products all delivered YoY growth. Revenue performance detailed by each Product as below:

- (1) **Cloud and Networking Products:** Benefiting from strong server demand, cumulative revenue showed double-digit growth.
- (2) **Computing Products:** Thanks to strong demand for new product this year and better components supply, cumulative revenue delivered double-digit growth.
- (3) **Smart Consumer Electronics Products:** Despite a high comparison base, cumulative revenue delivered double-digit YoY growth on the back of strong sales of major products.
- (4) **Components and Other Products:** Benefiting from increasing shipments in acoustics and components of Smart Consumer Electronics Products, cumulative revenue remained on a growth track YoY.

2022 Q4 Business Outlook

- Since the outbreak of the epidemic in October, we have been in close contact and cooperation with the local government and customer. In compliance with the official epidemic prevention policy, safeguarding employees' health and ensuring safe production has always been the primary operating principle that the company adheres to. We are making every effort to protect the rights and interests of employees, so that current employees and new hires receive the best care to get through this epidemic together.
- At present, the overall epidemic situation has been brought under control with November being the most affected period by the epidemic. In addition to re-allocating production capacity of different factories, we have also started to recruit new employees, and are gradually moving toward the direction of restoring production capacity to normal. The outlook for the fourth quarter is expected to be roughly in line with market consensus.

Hon Hai Upcoming Events

January 5, 2023 : Monthly Revenue Report for December 2022

The revenue figures above are from the Company's management account which was submitted to the Taiwan Stock Exchange but not reviewed or audited by a CPA.

The information above may contain certain forward-looking statements. Such forward-looking statements are not fact but only reflect the Company's estimates and expectations and are subject to inherent risks and uncertainties that could cause actual results to differ materially from such statements.

The Business Outlook or forward-looking statements above reflects the Company's expectations as of now and is subject to change after this date. Unless required by applicable law, the Company undertakes no obligation to update any such information.