

## Hon Hai Precision Industry Co., Ltd.

### Unaudited Consolidated Monthly Revenue Report for October 2022

Date : November 7, 2022

 Email : [ir@foxconn.com](mailto:ir@foxconn.com)

 Website : <https://www.foxconn.com/en-us/>

Revenue (NT\$ MN)	2022	MoM	2021	YoY
January	445,750	(37.88%)	500,218	(10.89%)
February	455,025	2.08%	401,893	13.22%
March	507,395	11.51%	441,217	15.00%
April	486,464	(4.13%)	500,491	(2.80%)
May	497,775	2.33%	455,034	9.39%
June	526,196	5.71%	401,617	31.02%
July	475,099	(9.71%)	418,015	13.66%
August	448,906	(5.51%)	400,049	12.21%
September	822,323	83.18%	585,731	40.39%
October	776,576	(5.56%)	550,891	40.97%
YTD	5,441,510	--	4,655,156	16.89%

#### October 2022 Monthly Revenue Overview

- The Company reported unaudited consolidated revenue of NT\$ 776.6 billion for October 2022, down 5.56% MoM but up 40.97% YoY. Revenue in October reached a record high for the same period.
- Cumulative revenue in the first ten months of 2022 was NT\$ 5,441.5 billion, up 16.89% YoY to a fresh record high for the same period (first ten months of 2021 ranked 2nd with NT\$ 4,655.2 billion).

**October 2022 Monthly Revenue Highlights****1. Monthly revenue performance:**

- (1) Despite a high base, revenue in October grew more than 40% YoY, comparable to September's 40.39% YoY increase, and setting a new high for the same period.
- (2) YoY performance: Benefiting from the launch of new products in October, stable demand for major products, and strong demand in the server market, revenue in all four major product segments grew. Computing Products, Smart Consumer Electronics Products, and Cloud and Networking Products all showed double-digit growth. Components and Other Products also delivered YoY growth.
- (3) MoM performance: Computing Products delivered strong double-digit growth on new product launch in October. Cloud and Networking Products showed significant growth MoM, with continuous servers pull-in.

**2. Cumulative revenue performance:**

- (1) Four major Products all delivered YoY growth.
- (2) Cloud and Networking Products, Smart Consumer Electronics and Computing Products all delivered double-digit growth, while Components and Other Products delivered significant growth.

**October 2022 Revenue Performance by Segments**

1. **In October 2022, revenue was NT\$ 776.6 billion for October 2022, down 5.56% MoM. Computing Products as well as Cloud and Networking Products demonstrated significant MoM growth, while Smart Consumer Electronics Products as well as Components and Other Products slightly declined due to a high comparison base. Revenue performance detailed by each product segment as below:**

- (1) **Computing Products:** Thanks to new product launch in October, revenue in October delivered double-digit growth.
- (2) **Cloud and Networking Products:** As servers pull-in continued, revenue showed significant growth MoM.
- (3) **Components and Other Products:** Due to a high base in September, revenue in October showed slight decline MoM.
- (4) **Smart Consumer Electronics Products:** Revenue in October slightly declined MoM due to a high base.

2. **Revenue in October 2022 was up 40.97% YoY with growth across four major products categories. Computing Products, Smart Consumer Electronics and Cloud and Networking Products delivered double-digit growth, while Components and Other Products remained on a growth track. Revenue performance detailed by each product segment as below:**

- (1) **Computing Products:** Thanks to new product launch in October and better components supply, revenue in October delivered double-digit growth.
- (2) **Smart Consumer Electronics Products:** Due to stable demand, revenue in October showed double-digit growth.
- (3) **Cloud and Networking Products:** With strong server demand, revenue showed double-digit growth YoY.
- (4) **Components and Other Products:** Due to increasing shipments in acoustics and components of Smart Consumer Electronics Products, revenue in October delivered significant growth YoY.

<b>October 2022</b>	<b>Cumulative Revenue Performance by Segments</b>
---------------------	---

1. **Cumulative revenue in the first ten months of 2022 was NT\$ 5,441.5 billion, up 16.89% YoY. Four major Products all delivered YoY growth. Revenue performance detailed by each Product as below:**

- (1) **Cloud and Networking Products:** Benefiting from strong server demand, cumulative revenue showed double-digit growth.
- (2) **Smart Consumer Electronics Products:** Despite a high comparison base, cumulative revenue delivered double-digit YoY growth on the back of strong sales of major products and smooth mass production.
- (3) **Computing Products:** Thanks to better components supply, cumulative revenue delivered double-digit growth.
- (4) **Components and Other Products:** Benefiting from increasing shipments in acoustics and components of Smart Consumer Electronics Products, cumulative revenue remained on a growth track YoY.

**2022 Q4 Business Outlook**

- The company's visibility for the fourth quarter was originally "cautiously optimistic", but due to the pandemic affecting some of our operations in Zhengzhou, the company will "revise down" the outlook for the fourth quarter.
- Regarding Zhengzhou park's pandemic prevention and operation situation, the Henan provincial government has made it clear that it will, as always, fully support Foxconn in Henan. Foxconn is now working with the government in concerted effort to stamp out the pandemic and resume production to its full capacity as quickly as possible.

**Hon Hai Upcoming Events**

**November 10, 2022 : Investor Conference Call on FY22 Third Quarter Financial Results**

**December 5, 2022 : Monthly Revenue Report for November 2022**

The revenue figures above are from the Company's management account which was submitted to the Taiwan Stock Exchange but not reviewed or audited by a CPA.

The information above may contain certain forward-looking statements. Such forward-looking statements are not fact but only reflect the Company's estimates and expectations and are subject to inherent risks and uncertainties that could cause actual results to differ materially from such statements.

The Business Outlook or forward-looking statements above reflects the Company's expectations as of now and is subject to change after this date. Unless required by applicable law, the Company undertakes no obligation to update any such information.