

Hon Hai Precision Industry Co., Ltd.

Unaudited Consolidated Monthly Revenue Report for September 2022

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Revenue (NT\$ MN)	2022	МоМ	2021	YoY
January	445,750	(37.88%)	500,218	(10.89%)
February	455,025	2.08%	401,893	13.22%
March	507,395	11.51%	441,217	15.00%
April	486,464	(4.13%)	500,491	(2.80%)
Мау	497,775	2.33%	455,034	9.39%
June	526,196	5.71%	401,617	31.02%
July	475,099	(9.71%)	418,015	13.66%
August	448,906	(5.51%)	400,049	12.21%
September	822,323	83.18%	585,731	40.39%
YTD	4,664,934		4,104,265	13.66%

September 2022 Monthly Revenue Overview

- The Company reported unaudited consolidated revenue of NT\$ 822.3 billion for September 2022, up 83.18% MoM and 40.39% YoY. Revenue in September reached a record high for the same period (September 2019 ranked 2nd with NT\$ 587.7 billion), and also reached a monthly record high (December 2020 ranked 2nd with NT\$ 713.7 billion), which was better than expected for the company.
- 2. Revenue in the third quarter of 2022 was NT\$ 1,746.3 billion, up 15.62% QoQ and 24.40% YoY. Revenue hit a record high for the same period (third quarter of 2021 ranked 2nd with NT\$ 1,403.8 billion), which was better than expected for the company.



Cumulative revenue in the first nine months of 2022 was NT\$ 4,664.9 billion, up 13.66% YoY to a fresh record high for the same period (first nine months of 2021 ranked 2nd with NT\$ 4,104.3 billion), which was also better than expected.

September 2022 Monthly Revenue Highlights

1. Monthly revenue performance:

- (1) Revenue in September reached a monthly record high with growth across four major Products.
- (2) Thanks to new product launch and smooth mass production, strong revenue performance in Smart Consumer Electronics Products was the main driver of the overall revenue.
- (3) Cloud and Networking Products showed strong double-digit growth MoM and YoY, with increasing shipment of servers.

2. Quarterly revenue performance:

- (1) Four major Products all delivered QoQ and YoY growth.
- (2) QoQ performance: Smart Consumer Electronics, Components and Other Products and Computing Products all delivered double-digit growth, while Cloud and Networking Products demonstrated significant growth as well. Revenue in the third quarter performed better than expected.
- (3) YoY performance: Smart Consumer Electronics as well as Cloud and Networking Products both delivered strong double-digit growth, while Computing Products and Components and Other Products both showed significant growth.

3. Cumulative revenue performance:

- (1) Four major Products all delivered YoY growth.
- (2) Cloud and Networking Products and Smart Consumer Electronics both delivered double-digit growth, while Computing Products as well as Components and Other Products both delivered significant growth.



September 2022 Revenue Performance by Segments

- 1. In September 2022, revenue was NT\$ 822.3 billion, up 83.18% MoM. Smart Consumer Electronics Products as well as Cloud and Networking Products demonstrated strong MoM growth, while Computing Products and Components and Other Products showed significant growth. Revenue performance detailed by each product segment as below:
 - (1) Smart Consumer Electronics Products: Strong revenue growth in Smart Consumer Electronics Product was driven by new product launch and smooth mass production.
 - (2) Cloud and Networking Products: With increased servers shipment, revenue showed strong double-digit growth MoM.
 - (3) **Computing Products:** As the impact from pandemic control in China was limited, revenue in September delivered significant growth.
 - (4) **Components and Other Products:** Due to increasing shipments in components of Smart Consumer Electronics Products, revenue in September delivered significant growth MoM.
- Revenue in September 2022 was up 40.39% YoY with growth across four major products categories. Smart Consumer Electronics and Cloud and Networking Products delivered strong double-digit growth, while Computing Products and Components and Other Products remained on a growth track. Revenue performance detailed by each product segment as below:
 - (1) Smart Consumer Electronics Products: Due to new product launch and smooth mass production, revenue in September showed strong double-digit growth.
 - (2) Cloud and Networking Products: With strong server demand, revenue showed strong double-digit growth YoY.
 - (3) **Computing Products:** As the impact from pandemic control in China was limited, revenue in September delivered significant growth.
 - (4) **Components and Other Products:** Due to increasing shipments in acoustics and components of Smart Consumer Electronics Products, revenue in September delivered significant growth YoY.



2022 Q3 Quarterly Revenue Performance by Segments

- 1. Revenue in the third quarter of 2022 was NT \$1,746.4 billion, up 15.62% QoQ and 24.40% YoY. Four major products all delivered YoY growth. Revenue performance detailed by each Product as below:
 - (1) Smart Consumer Electronics Products: Due to new product launch and smooth mass production, revenue in the third quarter showed strong double-digit growth QoQ and YoY.
 - (2) Cloud and Networking Products: Benefiting from strong server demand, revenue in the third quarter showed strong double-digit growth YoY.
 - (3) **Computing Products:** Thanks to new products launch in 1H22 and limited impact from pandemic control in China in September, revenue in the third quarter delivered significant growth QoQ and YoY.
 - (4) **Components and Other Products:** Revenue increased YoY due to increasing shipments of components of Smart Consumer Electronics Products.

September 2022 Cumulative Revenue Performance by Segments

- 1. Cumulative revenue in the first nine months of 2022 was NT\$ 4,664.9 billion, up 13.66% YoY. Four major Products all delivered YoY growth. Revenue performance detailed by each Product as below:
 - (1) **Cloud and Networking Products:** Benefiting from strong server demand, cumulative revenue showed strong double-digit growth.
 - (2) Smart Consumer Electronics Products: Despite a high comparison base, cumulative revenue increased YoY on the back of new product launch and smooth mass production.
 - (3) **Computing Products:** Thanks to new products launch and Hon Hai's supply chain management advantage that could help secure more components, cumulative revenue delivered significant growth.
 - (4) **Components and Other Products:** Benefiting from increasing shipments in acoustics and components of Smart Consumer Electronics Products, cumulative revenue delivered significant growth YoY.



2022 Q4 Business Outlook

- The Company is cautiously positive about the outlook for the fourth quarter. However, the dynamics of inflation, the pandemic, and the supply chain still need to be closely monitored.
- The outlook for the full year is maintained as stated in the earnings call in August. At the time, it was revised upward to growth from flattish expectation.

Hon Hai Upcoming Events

October 18, 2022 : 2022 Hon Hai Tech Day (HHTD) November 5, 2022 : Monthly Revenue Report for October 2022 November 10, 2022 : Investor Conference Call on FY22 Third Quarter Financial Results

The revenue figures above are from the Company's management account which was submitted to the Taiwan Stock Exchange but not reviewed or audited by a CPA.

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